

Message Text

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44

ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-07 OMB-01 TRSE-00 SS-15 SP-02

NSC-05 PRS-01 CIAE-00 INR-07 NSAE-00 COME-00 /053 W

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FM AMEMBASSY LIMA

TO SECSTATE WASHDC PRIORITY 271

UNCLAS LIMA 4768

DEPARTMENT PASS EXIMBANK FOR VP THEODORE CHAPMAN

E.O. 11652: N/A

TAGS: EFIN, EXIM, ETRD, EAIR, PE

SUBJECT: EXIMBANK: PRELIMINARY COMMITMENT FOR AIRCRAFT PURCHASE

1. ENRIQUE DIBOS, PERUVIAN BUSINESSMAN WELL-KNOWN TO EMBASSY, CALLED ON AMBASSADOR AND ECONOMIC COUNSELOR MAY 24 TO SEEK ASSISTANCE IN ARRANGING APPOINTMENT MAY 27 OR MAY 28 WITH CHAPMAN. PERUVIAN GROUP WILL INCLUDE GEN. EDUARDO ANGELES, CHIEF FINANCE OFFICE, PERUVIAN AIR FORCE; HERNAN BARRETO, BANCO DE LA NACION (STATE BANK); GEN. OSCAR DAVILA, PERUVIAN AIR FORCE ATTACHE IN WASHINGTON; AND DIBOS.

2. PURPOSE OF VISIT IS TO SOLICIT MODIFICATION IN PRELIMINARY COMMITMENT FROM EXIMBANK (75-0-3302) FOR FROM FIFTY PERCENT TO SEVENTY-FIVE PERCENT OF PURCHASE PRICE (ABOUT \$28 MILLION) OF 3 LOCKHEED HERCULES L-100-20 AIRCRAFT. PERU PREPARED TO PAY TWENTY PERCENT DOWN ON ORDER, AND IS SEEKING COMMERCIAL BANK FINANCING FOR REMAINING FIVE PERCENT. GIVEN PERU'S PRESENT BALANCE OF PAYMENTS DIFFICULTIES, IT HAS PROVEN DIFFICULT TO FINANCE THIRTY PERCENT OF AIRCRAFT SALE THROUGH COMMERCIAL BANKS AS ORIGINALLY ANTICIPATED.

3. ACTION REQUESTED: EMBASSY REQUESTS THAT CHAPMAN CONTACT GEN. DAVILA AT PERUVIAN EMBASSY WASHINGTON TO CONFIRM MUTUALLY CONVENIENT TIME AND DATE FOR MEETING.
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Message Attributes

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